Hello everyone and welcome!

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Financial Wellness

Questions during webinar? Email: financialeducation@beneficialstate.com

Topics covered:
1. Handling your expenses
2. Springfour referrals
3. Relief has arrived
4. And even more relief
5. What about my stimulus check?
6. Buy a clean vehicle with my check?
7. Is my money safe in a financial institution?
8. Frauds and scams
9. What we are doing to help
10. Our commitment to you
11. Resources

Topics not covered, but open to 1v1 counseling after webinar or additional webinars:
1. This does not teach you how to apply for the CARES Act benefits
2. Other financial education topics to cover at a later date
3. Advice is not given, only education and knowledge of the current state
Financial Wellness

As the COVID-19 (Coronavirus) crisis continues to affect us at a national and global level, there are things to keep in mind to help alleviate some of the strain during these difficult times, and we are here to help.

We’re in this together.
Handling Your Expenses: Four Walls

Dave Ramsey’s concept of the 4 walls is simple: You must keep them intact first (up to date).

- The 4 walls – Housing, Transportation, Groceries, and Clothing (the essentials/needs)
- They are the last thing to resort to, to find a way to decrease spending or to make some money.
- Be sure to reduce or cut expenses/bills in other categories first.
Handling Your Expenses: Four Walls

What if I cannot pay all my expenses and bills?

- Scrutinize your income vs your expenses and create a spending plan to find savings options within your flexible expenses…
- **Flexible expenses** - internet, tv services, fitness, entertainment, food, utilities etc., are costs that can be changed, reduced, or eliminated.
Handling Your Expenses

What if I cannot pay all my expenses and bills?

- Identify which flexible expenses you can adjust; with some sacrifice and discipline you will likely stay afloat.
- Downgrade or cut out a service or membership such as cable/satellite tv, internet, spa/gym, cellular etc.
- Eat homemade meals, from a savings perspective, you could save thousands of dollars yearly by not eating out.
Handling Your Expenses

What if I cannot pay all my expenses and bills?

- Tenants - there may be some eviction relief if the reason for not being able to pay your rent is due to Coronavirus financial hardship.
- Consider working out an agreement with your landlord and, rather than not paying rent at all, it may be wise to at least pay a portion of it.
- Once the term has ended (California –May 31st), you will still have to pay the past due rent.
Handling Your Expenses

Beneficial State Bank has partnered with SpringFour, a free resource to help you achieve financial stability. This online tool finds local resources that can help you, and provides information on more than 11,000 social service, government, and community-based organizations that have been carefully evaluated and approved. To get started, access the Financial Wellness page on our website.
There is help: SpringFourReferrals
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- SpringFour has updated their categories to support several coronavirus assistance programs including: COVID-19 Food (emergency food assistance including school lunch substitutes), Health (trusted health information including CDC updates) and Financial (recovery programs and ways to save on utilities and household expenses).

- The referred clients, on average, save $250/month in cost savings!
There is help: SpringFourReferrals
Relief Has Arrived

- Financial institutions/lenders, both private and public sectors, are waiving certain fees like ATM, and late fees, as well as allowing you to delay, adjust, or skip some payments.
Relief Has Arrived

- Most major credit card issuers, car and mortgage lenders, and utility companies are offering special hardship programs that will give people a break during the next month or two.
- It is imperative that you know the terms and conditions prior to accepting any offers or promotions.
- Some lenders and credit card issuers are offering skip a pay (deferred payment) among other programs.
## Relief Has Arrived

Some Pros and Cons of Loan Deferments:

<table>
<thead>
<tr>
<th>Pros</th>
<th>Cons</th>
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<tr>
<td>Frees up cash to cover other essentials that you cannot skip, which could make a world of difference</td>
<td>You still incur interest and fees</td>
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<tr>
<td>Will not ding your credit score because it will show as paid as agreed</td>
<td>The term becomes longer</td>
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<td>You may not be able to use it multiple times</td>
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<td>Your loan may end up costing you more</td>
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<td></td>
<td>If you still cannot make the payments, this may affect your credit</td>
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Relief Has Arrived

- Reach out to your lender/service provider if you are having financial hardships so they are aware of your situation and can offer you options.
- Never assume that you can stop making payments on your financial obligations only because you saw it posted on social media.
- Remember, ask your lender or service provider how to sign up so that you go through proper program channel.
Relief Has Arrived

An economic stimulus package, The CARES Act, has been passed by the Senate and provides $2.2 Trillion ($290 Billion) in relief beginning in April.

- Economic Impact Payment or Stimulus Check is already deposited in your account or on its way.
- Here is a link that will help calculate how much you could be getting (you can do a search of your own):
And Even More Relief!

Proposed Relief Rebate in the CARES Act

Proposed Individual Economic Relief Rebate By Filing Status

- $4,000
- $3,500, Married Filer With Two Dependents
- $3,000, Married Filer with One Dependent
- $2,500, Married Filer with No Dependents
- $2,000, Head of Household with Two Dependents
- $1,500, Head of Household With One Dependent
- $1,000, Single Filer With No Dependents
- $500
- $0

Income

Rebate Amount

$0 to $50,000
$50,000 to $100,000
$100,000 to $150,000
$150,000 to $200,000
$200,000 to $250,000

Source: "Coronavirus Aid, Relief, and Economic Security Act"

@TaxFoundation
And Even More Relief!

- If you have deposit information with the IRS, you may get the stimulus money more quickly than if mailed to you.
- Please refer to the following link for more detailed information to learn more about your check. [https://www.irs.gov/newsroom/economic-impact-payments-what-you-need-to-know](https://www.irs.gov/newsroom/economic-impact-payments-what-you-need-to-know)
And Even More Relief!

The Get My Payment website…

- Allows you to review the status of your check,
- Allows you to set up payment information to the IRS to receive your check via direct deposit,
- Has a FAQ feature that is very informative

Visit this website to learn more:

And Even More Relief!

Accessing your retirement funds

- THE CARES ACT includes provisions that provide temporary support related to retirement assets and student loan payments.
- Some of the eligible plans are: 401(k) plans, 403(a) and 403(b), government-sponsored Section 457(b) plans and IRAs for the calendar year 2020.

For more information please visit:
And Even More Relief!

Paycheck Protection Program - Small business and 501c(3) Nonprofit relief:

- *Help me, I was laid off due to the pandemic.*
  - If you have lost your job due to Covid-19, contact your previous employer, you may be able to get it back.
  - For those still employed despite the crisis, your employer might want to keep you on their payroll...
  - Here is why...

- One of the major conditions for the U.S. SBA special loan program to be forgiven, is that your employer keeps their staff.
What About My Stimulus Check?

- Pay yourself first - Saving a specific % of your check and/or regular income even BEFORE paying for other expenses is ideal.
- Use a percentage of it towards bills that you cannot postpone. Ex: If you use 20% of $1,200, it equals $240.
- If you feel you must reduce loan debt, it may be best to use only a portion of the check to do so.
What About My Stimulus Check?

So what to do with that money I received from the IRS?

➔ We know, it’s your money, but there are some things you may want to consider:

● This virus has caused us to be, “not the norm”, so save all you can even if it means making some adjustments.

● Here is a shocker… Did you know you should have at least 3 to 6 month’s worth of living expenses saved for emergencies or unexpected expenses?
What About My Stimulus Check?

- If you have more than one credit card, try to pay down the one with the highest interest rate – this will save you money in the long run.
- Remember to deposit the remainder of it in your savings account at your financial institution and continue to save as much as possible.
Buy a clean vehicle with my check?

Are your essential expenses covered?... Do you have some savings in place?

- You may be considering how you want to SPEND your stimulus check.
- This could be a good time to purchase a new or used car if you're in the market to upgrade an old vehicle or buy your first clean vehicle.
- Our Clean Vehicle Assistance Program could benefit you if you are interested in buying a clean vehicle.
Buy a clean vehicle with my check?

What is a clean vehicle?

- One that emits low carbon compounds when it runs, and some can travel farther than fuel-burning internal combustion engines.

https://www.epa.gov/greenvehicles
Buy a clean vehicle with my check?

Why not buy a fuel-burning internal combustion engine vehicle?

- These vehicles release carbon compounds which cause health hazards due to inhaling them; whereas, a clean vehicle has low emission, which in turn makes the environment less polluted.
Buy a clean vehicle with my check?

How can the Clean Vehicle Assistance Program help me?

➔ **New or used clean vehicle Grants:**

- Grants are down payments of up to $5,000 that don’t have to be paid back.
- Visit the following websites for more information.

[https://cleanvehiclegrants.org](https://cleanvehiclegrants.org)
[https://beneficialstate.org/](https://beneficialstate.org/)
Buy a clean vehicle with my check?

What types of clean vehicles are there?

- Hybrid
- Plug-in hybrid
- Electric

For more on EV’s visit:

https://www.energy.gov/eere/electricvehicles/saving-fuel-and-vehicle-costs
Buy a clean vehicle with my check?

Hybrid

- Uses gasoline and has an electric motor
- Electric motor is used for low speeds, this saves gas
- Electric motor is recharged when driving and braking
- Fuel efficient gas engine
- No need to plug in to charge electric motor
Buy a clean vehicle with my check?

Plug-In Hybrid

- Has an electric motor and a gas engine
- Electric range = up to 70 miles
- Fuel efficient gas engine
- Can be plugged in to a regular outlet at home
- Three levels of charging affect the time it takes to charge
- Extended driving range
Buy a clean vehicle with my check?

**Electric**

- No gas, just electricity
- Driving ranges = 55 to over 300 miles
- Charge at home in a regular outlet or public charging stations
Buy a clean vehicle with my check?

Charging equipment options:

- Option A - Homeowners can choose $2,000 towards the cost of the charging unit and installation, or Option B.
- Option B - Non-homeowners and homeowners can choose $1,000 towards a mobile charger and the program will include a $1,000 prepaid card to charge their vehicle at public charging stations.
Where is my money safe?

The FDIC insures banks and the NCUA insures Credit Unions both for up to $250,000 per ownership category. Make sure your financial institution is insured by visiting:

**FDIC website:**
https://research2.fdic.gov/bankfind/index.html

**NCUA website:**
https://mapping.ncua.gov/ResearchCreditUnion.aspx

Where is it NOT safe?
- Under your mattress
- In a ‘special secret spot’
- In your vehicle
- In an uninsured deposit or investment product
Where is my money safe?

- FDIC and NCUA insurance covers all deposit accounts at insured financial institutions and savings associations, including checking, NOW (Negotiable Order of Withdrawal) accounts, savings accounts, money market deposit accounts, and certificates of deposit (CDs) up to the insurance limit.

- How much of my savings is insured?
  Visit: [https://edie.fdic.gov/](https://edie.fdic.gov/)

- The safest place for your cash is in a FDIC-insured or NCUA-insured institution
Frauds and Scams

*Alert:
Criminals are using the coronavirus epidemic as a means to take your money.

To learn more visit:
www.ftc.gov/coronavirus
What Beneficial State is doing to Help

Check out our special web page:

Beneficial State Bank is:

- waiving certain fees,
- offering skip a pays for specific loans and credit cards,
- special loan deferments,
- and as an SBA Preferred Lender, are participating in SBA relief programs.
Our Commitment to You

- Our priority remains keeping Beneficial State Bank employees, family, friends and customers safe and well-informed while doing what we can to help minimize the potential spread of the coronavirus.
- Please know that we will continue working hard to provide the level of service you have come to expect while helping to mitigate against possible adverse impacts from the coronavirus.
Our Commitment to You

Questions?
Financial Coaching – 1v1
Other topics or webinars to offer to assist you?
Reach out to us at:

financialeducation@beneficialstate.com
Resources

The following links will open government websites where you can learn more about how to navigate through this crisis.

https://www.consumer.ftc.gov/features/coronavirus-scams-what-ftc-doing
https://www.fdic.gov/coronavirus/
https://www.choosemyplate.gov/coronavirus
https://www.usa.gov/coronavirus
Resources

Links continued...

- https://www.dol.gov/coronavirus
- https://www.benefits.gov/help/faq/Coronavirus-resources
- https://www.governor.wa.gov/
The End

Thank you for your attention!
That concludes this presentation.

Please take care… From our family to yours!